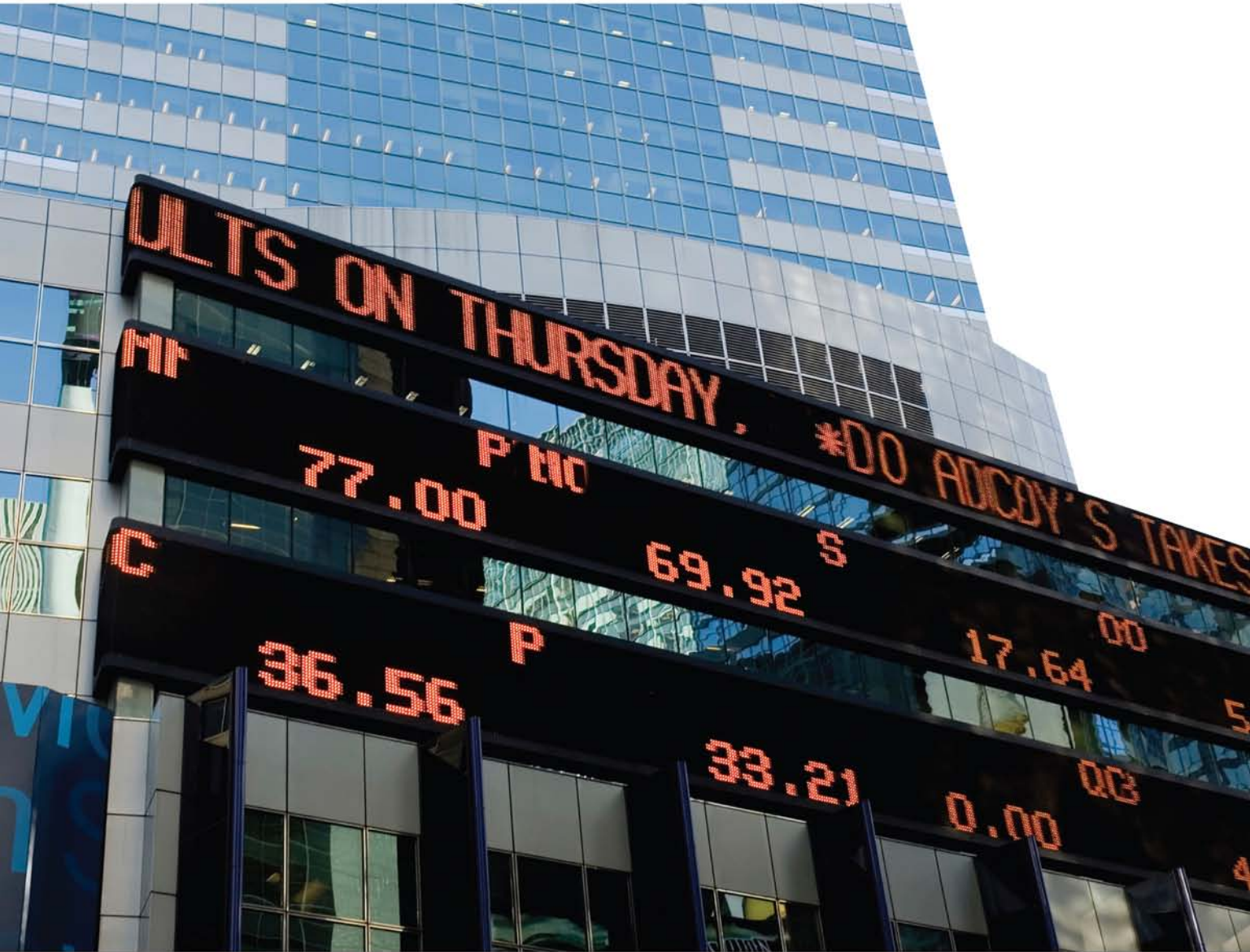


# FINANCIAL MARKETS and INSTITUTIONS



**JEFF MADURA**

11th Edition

# FINANCIAL MARKETS and INSTITUTIONS



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# FINANCIAL MARKETS and INSTITUTIONS

11th Edition

**Jeff Madura**

*Florida Atlantic University*



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# Brief Contents

**Preface, xxv**

**About the Author, xxxii**

## **PART 1: Overview of the Financial Environment 1**

- 1** Role of Financial Markets and Institutions 3
- 2** Determination of Interest Rates 29
- 3** Structure of Interest Rates 49

## **PART 2: The Fed and Monetary Policy 79**

- 4** Functions of the Fed 81
- 5** Monetary Policy 103

## **PART 3: Debt Security Markets 133**

- 6** Money Markets 135
- 7** Bond Markets 163
- 8** Bond Valuation and Risk 189
- 9** Mortgage Markets 223

## **PART 4: Equity Markets 247**

- 10** Stock Offerings and Investor Monitoring 249
- 11** Stock Valuation and Risk 281
- 12** Market Microstructure and Strategies 319

## **PART 5: Derivative Security Markets 341**

- 13** Financial Futures Markets 343
- 14** Option Markets 369
- 15** Swap Markets 409
- 16** Foreign Exchange Derivative Markets 439

## **PART 6: Commercial Banking 473**

- 17** Commercial Bank Operations 475
- 18** Bank Regulation 497
- 19** Bank Management 521
- 20** Bank Performance 551

## **PART 7: Nonbank Operations 571**

- 21** Thrift Operations 573
- 22** Finance Company Operations 597
- 23** Mutual Fund Operations 609
- 24** Securities Operations 641
- 25** Insurance and Pension Fund Operations 667

Appendix A: Comprehensive Project 705

Appendix B: Using Excel to Conduct Analyses 715

Glossary 719

Index 730



ULTS ON THURSDAY.

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77.00 P 110

69.92

C

36.56 P

33.

# Contents

**Preface, xxv**

**About the Author, xxxii**

## **PART 1: Overview of the Financial Environment** **1**

### **1: ROLE OF FINANCIAL MARKETS AND INSTITUTIONS** **3**

#### **1-1 Role of Financial Markets, 3**

*1-1a Accommodating Corporate Finance Needs, 4*

*1-1b Accommodating Investment Needs, 4*

*1-1c Primary versus Secondary Markets, 4*

#### **1-2 Securities Traded in Financial Markets, 5**

*1-2a Money Market Securities, 5*

*1-2b Capital Market Securities, 5*

*1-2c Derivative Securities, 7*

*1-2d Valuation of Securities, 8*

*1-2e Securities Regulations, 10*

*1-2f International Securities Transactions, 11*

*1-2g Government Intervention in Financial Markets, 11*

#### **1-3 Role of Financial Institutions, 12**

*1-3a Role of Depository Institutions, 12*

*1-3b Role of Nondepository Financial Institutions, 13*

*1-3c Comparison of Roles among Financial Institutions, 15*

*1-3d How the Internet Facilitates Roles of Financial Institutions, 16*

*1-3e Relative Importance of Financial Institutions, 16*

*1-3f Consolidation of Financial Institutions, 16*

#### **1-4 Credit Crisis for Financial Institutions, 19**

*1-4a Systemic Risk during the Credit Crisis, 19*

*1-4b Government Response to the Credit Crisis, 20*

*1-4c Conclusion about Government Response to the Credit Crisis, 21*

#### **Term Paper on the Credit Crisis, 26**

## **2: DETERMINATION OF INTEREST RATES** **29**

### **2-1 Loanable Funds Theory, 29**

*2-1a Household Demand for Loanable Funds, 30*

*2-1b Business Demand for Loanable Funds, 30*

*2-1c Government Demand for Loanable Funds, 32*

*2-1d Foreign Demand for Loanable Funds, 32*

*2-1e Aggregate Demand for Loanable Funds, 33*

*2-1f Supply of Loanable Funds, 33*

*2-1g Equilibrium Interest Rate, 35*

### **2-2 Factors That Affect Interest Rates, 37**

*2-2a Impact of Economic Growth on Interest Rates, 37*

2-2b	<i>Impact of Inflation on Interest Rates</i> , 38	
2-2c	<i>Impact of Monetary Policy on Interest Rates</i> , 39	
2-2d	<i>Impact of the Budget Deficit on Interest Rates</i> , 40	
2-2e	<i>Impact of Foreign Flows of Funds on Interest Rates</i> , 40	
2-2f	<i>Summary of Forces That Affect Interest Rates</i> , 41	
<b>2-3</b>	<b>Forecasting Interest Rates</b> , 44	
<b>3:</b>	<b>STRUCTURE OF INTEREST RATES</b>	<b>49</b>
<b>3-1</b>	<b>Why Debt Security Yields Vary</b> , 49	
3-1a	<i>Credit (Default) Risk</i> , 49	
3-1b	<i>Assessing Credit Risk</i> , 50	
3-1c	<i>Liquidity</i> , 52	
3-1d	<i>Tax Status</i> , 52	
3-1e	<i>Term to Maturity</i> , 53	
<b>3-2</b>	<b>Explaining Actual Yield Differentials</b> , 54	
3-2a	<i>Yield Differentials of Money Market Securities</i> , 54	
3-2b	<i>Yield Differentials of Capital Market Securities</i> , 54	
<b>3-3</b>	<b>Estimating the Appropriate Yield</b> , 55	
<b>3-4</b>	<b>A Closer Look at the Term Structure</b> , 57	
3-4a	<i>Pure Expectations Theory</i> , 57	
3-4b	<i>Liquidity Premium Theory</i> , 62	
3-4c	<i>Segmented Markets Theory</i> , 64	
3-4d	<i>Research on Term Structure Theories</i> , 65	
<b>3-5</b>	<b>Integrating the Theories of Term Structure</b> , 65	
3-5a	<i>Use of the Term Structure</i> , 66	
3-5b	<i>Why the Slope of the Yield Curve Changes</i> , 68	
3-5c	<i>How the Yield Curve Has Changed over Time</i> , 69	
3-5d	<i>International Structure of Interest Rates</i> , 69	
	<b>Part 1 Integrative Problem: Interest Rate Forecasts and Investment Decisions</b> , 77	
<b>PART 2:</b>	<b>The Fed and Monetary Policy</b>	<b>79</b>
<b>4:</b>	<b>FUNCTIONS OF THE FED</b>	<b>81</b>
<b>4-1</b>	<b>Overview</b> , 81	
<b>4-2</b>	<b>Organizational Structure of the Fed</b> , 81	
4-2a	<i>Federal Reserve District Banks</i> , 82	
4-2b	<i>Member Banks</i> , 82	
4-2c	<i>Board of Governors</i> , 82	
4-2d	<i>Federal Open Market Committee</i> , 84	
4-2e	<i>Advisory Committees</i> , 84	
4-2f	<i>Integration of Federal Reserve Components</i> , 84	
4-2g	<i>Consumer Financial Protection Bureau</i> , 84	
<b>4-3</b>	<b>How the Fed Controls Money Supply</b> , 84	
4-3a	<i>Open Market Operations</i> , 85	
4-3b	<i>Role of the Fed's Trading Desk</i> , 88	
4-3c	<i>How Fed Operations Affect All Interest Rates</i> , 90	
4-3d	<i>Adjusting the Reserve Requirement Ratio</i> , 91	
4-3e	<i>Adjusting the Fed's Loan Rate</i> , 92	

- 4-4 The Fed's Intervention during the Credit Crisis, 93**
  - 4-4a Fed Loans to Facilitate Rescue of Bear Stearns, 94
  - 4-4b Fed Purchases of Mortgage-Backed Securities, 94
  - 4-4c Fed's Purchase of Bonds Backed by Loans, 94
  - 4-4d Fed's Purchase of Commercial Paper, 94
  - 4-4e Fed's Purchase of Long-term Treasury Securities, 95
  - 4-4f Perception of Fed Intervention During the Crisis, 95
- 4-5 Global Monetary Policy, 96**
  - 4-5a A Single Eurozone Monetary Policy, 96
  - 4-5b Global Central Bank Coordination, 97

## 5: MONETARY POLICY

103

- 5-1 Mechanics of Monetary Policy, 103**
  - 5-1a Monitoring Indicators of Economic Growth, 103
  - 5-1b Monitoring Indicators of Inflation, 105
- 5-2 Implementing Monetary Policy, 105**
  - 5-2a Effects of a Stimulative Monetary Policy, 105
  - 5-2b Fed's Policy Focuses on Long-term Maturities, 109
  - 5-2c Why a Stimulative Monetary Policy Might Fail, 109
  - 5-2d Effects of Restrictive Monetary Policy, 112
  - 5-2e Summary of Monetary Policy Effects, 113
- 5-3 Trade-off in Monetary Policy, 114**
  - 5-3a Impact of Other Forces on the Trade-off, 115
  - 5-3b Shifts in Monetary Policy over Time, 116
  - 5-3c How Monetary Policy Responds to Fiscal Policy, 117
  - 5-3d Proposals to Focus on Inflation, 118
- 5-4 Monitoring the Impact of Monetary Policy, 119**
  - 5-4a Impact on Financial Markets, 119
  - 5-4b Impact on Financial Institutions, 123
- 5-5 Global Monetary Policy, 123**
  - 5-5a Impact of the Dollar, 123
  - 5-5b Impact of Global Economic Conditions, 123
  - 5-5c Transmission of Interest Rates, 123
  - 5-5d Impact of the Crisis in Greece on European Monetary Policy, 124
- Part 2 Integrative Problem: Fed Watching, 130**

## PART 3: Debt Security Markets

133

### 6: MONEY MARKETS

135

- 6-1 Money Market Securities, 135**
  - 6-1a Treasury Bills, 136
  - 6-1b Treasury Bill Auction, 138
  - 6-1c Commercial Paper, 139
  - 6-1d Negotiable Certificates of Deposit, 142
  - 6-1e Repurchase Agreements, 143
  - Using the Wall Street Journal: Key Interest Rates, 144
  - 6-1f Federal Funds, 145
  - 6-1g Banker's Acceptances, 146
- 6-2 Institutional Use of Money Markets, 147**

**6-3 Valuation of Money Market Securities, 149**6-3a *Impact of Changes in Credit Risk, 150*6-3b *Interest Rate Risk, 153***6-4 Globalization of Money Markets, 154**6-4a *Eurodollar Securities, 155*6-4b *International Interbank Market, 156*6-4c *Performance of Foreign Money Market Securities, 157***7: BOND MARKETS****163****7-1 Background on Bonds, 163**7-1a *Institutional Participation in Bond Markets, 163*7-1b *Bond Yields, 165***7-2 Treasury and Federal Agency Bonds, 165**7-2a *Treasury Bond Auctions, 166*7-2b *Trading Treasury Bonds, 166*7-2c *Stripped Treasury Bonds, 167*7-2d *Inflation-Indexed Treasury Bonds, 167*7-2e *Savings Bonds, 168*7-2f *Federal Agency Bonds, 168***7-3 Municipal Bonds, 169**7-3a *Credit Risk of Municipal Bonds, 169*7-3b *Variable-Rate Municipal Bonds, 170*7-3c *Tax Advantages of Municipal Bonds, 170*7-3d *Trading and Quotations of Municipal Bonds, 170*7-3e *Yields Offered on Municipal Bonds, 171***7-4 Corporate Bonds, 172**7-4a *Corporate Bond Offerings, 172*Using the Wall Street Journal: *Bond Yield Quotations, 173*7-4b *Secondary Market for Corporate Bonds, 176*7-4c *Characteristics of Corporate Bonds, 177*7-4d *How Corporate Bonds Finance Restructuring, 179***7-5 Globalization of Bond Markets, 180**7-5a *Global Government Debt Markets, 180*7-5b *Eurobond Market, 181***7-6 Other Types of Long-term Debt Securities, 182**7-6a *Structured Notes, 182*7-6b *Exchange-Traded Notes, 183*7-6c *Auction-Rate Securities, 183***8: BOND VALUATION AND RISK****189****8-1 Bond Valuation Process, 189**8-1a *Impact of the Discount Rate on Bond Valuation, 190*8-1b *Impact of the Timing of Payments on Bond Valuation, 191*8-1c *Valuation of Bonds with Semiannual Payments, 191*8-1d *Relationships between Coupon Rate, Required Return, and Bond Price, 192***8-2 Explaining Bond Price Movements, 193**8-2a *Factors That Affect the Risk-Free Rate, 194*8-2b *Factors That Affect the Credit (Default) Risk Premium, 196*8-2c *Summary of Factors Affecting Bond Prices, 197*8-2d *Implications for Financial Institutions, 198*

**8-3 Sensitivity of Bond Prices to Interest Rate Movements, 199**8-3a *Bond Price Elasticity, 199*8-3b *Duration, 201***8-4 Bond Investment Strategies, 205**8-4a *Matching Strategy, 205*8-4b *Laddered Strategy, 205*8-4c *Barbell Strategy, 205*8-4d *Interest Rate Strategy, 205***8-5 Valuation and Risk of International Bonds, 206**8-5a *Influence of Foreign Interest Rate Movements, 207*8-5b *Influence of Credit Risk, 207*8-5c *Influence of Exchange Rate Fluctuations, 207*8-5d *International Bond Diversification, 208*8-5e *European Debt Crisis, 209***Appendix 8: Forecasting Bond Prices and Yields, 217****9: MORTGAGE MARKETS****223****9-1 Background on Mortgages, 223**9-1a *How Mortgage Markets Facilitate the Flow of Funds, 223*9-1b *Criteria Used to Measure Creditworthiness, 225*9-1c *Classifications of Mortgages, 225***9-2 Types of Residential Mortgages, 226**9-2a *Fixed-Rate Mortgages, 226*9-2b *Adjustable-Rate Mortgages, 228*9-2c *Graduated-Payment Mortgages, 229*9-2d *Growing-Equity Mortgages, 229*9-2e *Second Mortgages, 229*9-2f *Shared-Appreciation Mortgages, 229*9-2g *Balloon-Payment Mortgages, 229***9-3 Valuation and Risk of Mortgages, 229**9-3a *Risk from Investing in Mortgages, 230***9-4 Mortgage-Backed Securities, 231**9-4a *The Securitization Process, 231*9-4b *Types of Mortgage-Backed Securities, 231*9-4c *Valuation of Mortgage-Backed Securities, 234***9-5 Mortgage Credit Crisis, 234**9-5a *Impact of the Credit Crisis on Fannie Mae and Freddie Mac, 235*9-5b *Systemic Risk Due to the Credit Crisis, 236*9-5c *Who Is to Blame?, 237*9-5d *Government Programs Implemented in Response to the Crisis, 239*9-5e *Government Bailout of Financial Institutions, 239*9-5f *Financial Reform Act, 240***Part 3 Integrative Problem: Asset Allocation, 245****PART 4: Equity Markets****247****10: STOCK OFFERINGS AND INVESTOR MONITORING****249****10-1 Private Equity, 249**10-1a *Financing by Venture Capital Funds, 249*10-1b *Financing by Private Equity Funds, 250*

**10-2 Public Equity, 251**

- 10-2a Ownership and Voting Rights, 252*
- 10-2b Preferred Stock, 252*
- 10-2c Participation in Stock Markets, 253*
- 10-2d How Investor Decisions Affect Stock Prices, 254*
- 10-2e Investor Reliance on Information, 254*

**10-3 Initial Public Offerings, 254**

- 10-3a Process of Going Public, 255*
- 10-3b Underwriter Efforts to Ensure Price Stability, 257*
- 10-3c Timing of IPOs, 257*
- 10-3d Initial Returns of IPOs, 257*
- 10-3e Flipping Shares, 258*
- 10-3f Google's IPO, 258*
- 10-3g Facebook's IPO, 259*
- 10-3h Abuses in the IPO Market, 260*
- 10-3i Long-Term Performance Following IPOs, 261*

**10-4 Stock Offerings and Repurchases, 261**

- 10-4a Secondary Stock Offerings, 261*
- 10-4b Stock Repurchases, 262*

**10-5 Stock Exchanges, 262**

- 10-5a Organized Exchanges, 262*
- 10-5b Over-the-Counter Market, 263*
- 10-5c Extended Trading Sessions, 264*
- 10-5d Stock Quotations Provided by Exchanges, 264*
- Using the Wall Street Journal: Late Trading, 266*
- 10-5e Stock Index Quotations, 267*
- 10-5f Private Stock Exchanges, 267*

**10-6 Monitoring Publicly Traded Companies, 268**

- 10-6a Role of Analysts, 269*
- 10-6b Accounting Irregularities, 269*
- 10-6c Sarbanes-Oxley Act, 269*
- 10-6d Shareholder Activism, 270*
- 10-6e Limited Power of Governance, 271*

**10-7 Market for Corporate Control, 272**

- 10-7a Use of LBOs to Achieve Corporate Control, 272*
- 10-7b Barriers to the Market for Corporate Control, 273*

**10-8 Globalization of Stock Markets, 273**

- 10-8a Privatization, 273*
- 10-8b Emerging Stock Markets, 274*
- 10-8c Variation in Characteristics across Stock Markets, 274*
- 10-8d Methods Used to Invest in Foreign Stocks, 275*

**11: STOCK VALUATION AND RISK****281****11-1 Stock Valuation Methods, 281**

- 11-1a Price-Earnings Method, 281*
- 11-1b Dividend Discount Model, 282*
- 11-1c Adjusted Dividend Discount Model, 283*
- 11-1d Free Cash Flow Model, 284*



<b>11-2 Required Rate of Return on Stocks, 285</b>	
11-2a Capital Asset Pricing Model, 285	
<b>11-3 Factors That Affect Stock Prices, 286</b>	
11-3a Economic Factors, 286	
11-3b Market-Related Factors, 288	
11-3c Firm-Specific Factors, 289	
11-3d Tax Effects, 289	
Using the Wall Street Journal: Biggest Stock Gains and Losses, 290	
11-3e Integration of Factors Affecting Stock Prices, 290	
<b>11-4 Stock Risk, 292</b>	
11-4a Volatility of a Stock, 292	
11-4b Beta of a Stock, 295	
11-4c Value at Risk, 295	
<b>11-5 Risk-Adjusted Stock Performance, 298</b>	
11-5a Sharpe Index, 298	
11-5b Treynor Index, 299	
<b>11-6 Stock Market Efficiency, 300</b>	
11-6a Forms of Efficiency, 300	
11-6b Tests of the Efficient Market Hypothesis, 300	
<b>11-7 Foreign Stock Valuation and Performance, 301</b>	
11-7a Valuation of Foreign Stocks, 301	
11-7b International Market Efficiency, 302	
11-7c Measuring Performance from Investing in Foreign Stocks, 302	
11-7d Performance from Global Diversification, 303	
Appendix 11: The Link Between Accounting and Stock Valuation, 310	
<b>12: MARKET MICROSTRUCTURE AND STRATEGIES</b>	<b>319</b>
<b>12-1 Stock Market Transactions, 319</b>	
12-1a Placing an Order, 319	
12-1b Margin Trading, 320	
12-1c Short Selling, 322	
Using the Wall Street Journal: Short Selling, 324	
<b>12-2 How Stock Transactions Are Executed, 326</b>	
12-2a Floor Brokers, 326	
12-2b Market-Makers, 326	
12-2c The Spread on Stock Transactions, 327	
12-2d Electronic Communication Networks, 328	
12-2e Program Trading, 330	
<b>12-3 Regulation of Stock Trading, 331</b>	
12-3a Circuit Breakers, 331	
12-3b Trading Halts, 331	
12-3c Taxes Imposed on Stock Transactions, 332	
12-3d Securities and Exchange Commission, 332	
<b>12-4 Trading International Stocks, 334</b>	
12-4a Reduction in Transaction Costs, 334	
12-4b Reduction in Information Costs, 335	
12-4c Reduction in Exchange Rate Risk, 335	
<b>Part 4 Integrative Problem: Stock Market Analysis, 339</b>	

<b>PART 5: Derivative Security Markets</b>	<b>341</b>
<b>13: FINANCIAL FUTURES MARKETS</b>	<b>343</b>
<b>13-1 Background on Financial Futures, 343</b>	
13-1a Popular Futures Contracts, 343	
13-1b Markets for Financial Futures, 343	
13-1c Purpose of Trading Financial Futures, 344	
13-1d Institutional Trading of Futures Contracts, 345	
13-1e Trading Process, 345	
13-1f Trading Requirements, 346	
Using the Wall Street Journal: Interest Rate Futures, 346	
<b>13-2 Interest Rate Futures Contracts, 347</b>	
13-2a Valuing Interest Rate Futures, 348	
13-2b Speculating in Interest Rate Futures, 349	
13-2c Hedging with Interest Rate Futures, 351	
<b>13-3 Stock Index Futures, 354</b>	
13-3a Valuing Stock Index Futures, 354	
13-3b Speculating in Stock Index Futures, 355	
Using the Wall Street Journal: Index Futures, 356	
13-3c Hedging with Stock Index Futures, 356	
13-3d Dynamic Asset Allocation with Stock Index Futures, 358	
13-3e Arbitrage with Stock Index Futures, 358	
13-3f Circuit Breakers on Stock Index Futures, 359	
<b>13-4 Single Stock Futures, 359</b>	
<b>13-5 Risk of Trading Futures Contracts, 360</b>	
13-5a Market Risk, 360	
13-5b Basis Risk, 360	
13-5c Liquidity Risk, 360	
13-5d Credit Risk, 360	
13-5e Prepayment Risk, 361	
13-5f Operational Risk, 361	
13-5g Exposure of Futures Market to Systemic Risk, 361	
<b>13-6 Globalization of Futures Markets, 362</b>	
13-6a Non-U.S. Participation in U.S. Futures Contracts, 362	
13-6b Foreign Stock Index Futures, 362	
13-6c Currency Futures Contracts, 363	
<b>14: OPTION MARKETS</b>	<b>369</b>
<b>14-1 Background on Options, 369</b>	
14-1a Comparison of Options and Futures, 370	
14-1b Markets Used to Trade Options, 370	
14-1c How Option Trades Are Executed, 371	
14-1d Types of Orders, 371	
14-1e Stock Option Quotations, 371	
14-1f Institutional Use of Options, 372	
<b>14-2 Determinants of Stock Option Premiums, 372</b>	
14-2a Determinants of Call Option Premiums, 373	
14-2b Determinants of Put Option Premiums, 374	
14-2c How Option Pricing Can Be Used to Derive a Stock's Volatility, 375	
14-2d Explaining Changes in Option Premiums, 376	

<b>14-3 Speculating with Stock Options, 376</b>
14-3a Speculating with Call Options, 377
14-3b Speculating with Put Options, 380
14-3c Excessive Risk from Speculation, 381
<b>14-4 Hedging with Stock Options, 383</b>
14-4a Hedging with Covered Call Options, 383
14-4b Hedging with Put Options, 383
<b>14-5 Options on ETFs and Stock Indexes, 385</b>
14-5a Hedging with Stock Index Options, 385
14-5b Using Index Options to Measure the Market's Risk, 387
<b>14-6 Options on Futures Contracts, 388</b>
14-6a Speculating with Options on Futures, 388
14-6b Hedging with Options on Interest Rate Futures, 390
14-6c Hedging with Options on Stock Index Futures, 391
<b>14-7 Options as Executive Compensation, 392</b>
14-7a Limitations of Option Compensation, 392
<b>14-8 Globalization of Options Markets, 393</b>
14-8a Currency Options Contracts, 393
<b>Appendix 14: Option Valuation, 400</b>

## 15: SWAP MARKETS

409

<b>15-1 Background, 409</b>
15-1a Use of Swaps for Hedging, 410
15-1b Use of Swaps for Speculating, 411
15-1c Participation by Financial Institutions, 411
<b>15-2 Types of Interest Rate Swaps, 412</b>
15-2a Plain Vanilla Swaps, 412
15-2b Forward Swaps, 414
15-2c Callable Swaps, 415
15-2d Puttable Swaps, 415
15-2e Extendable Swaps, 416
15-2f Zero-Coupon-for-Floating Swaps, 417
15-2g Rate-Capped Swaps, 417
15-2h Other Types of Swaps, 418
<b>15-3 Risks of Interest Rate Swaps, 420</b>
15-3a Basis Risk, 420
15-3b Credit Risk, 420
15-3c Sovereign Risk, 421
<b>15-4 Pricing Interest Rate Swaps, 421</b>
15-4a Prevailing Market Interest Rates, 421
15-4b Availability of Counterparties, 421
15-4c Credit and Sovereign Risk, 422
<b>15-5 Performance of Interest Rate Swaps, 422</b>
<b>15-6 Interest Rate Caps, Floors, and Collars, 423</b>
15-6a Interest Rate Caps, 423
15-6b Interest Rate Floors, 424
15-6c Interest Rate Collars, 425
<b>15-7 Credit Default Swaps, 426</b>
15-7a Secondary Market for CDS Contracts, 427
15-7b Collateral on CDS Contracts, 427

15-7c	Payments on a Credit Default Swap, 427	
15-7d	How CDS Contracts Affect Debtor-Creditor Negotiations, 428	
15-7e	Development of the CDS Market, 428	
15-7f	Impact of the Credit Crisis on the CDS Market, 428	
15-7g	Reform of CDS Contracts, 430	
<b>15-8</b>	<b>Globalization of Swap Markets, 430</b>	
15-8a	Currency Swaps, 431	
<b>16:</b>	<b>FOREIGN EXCHANGE DERIVATIVE MARKETS</b>	<b>439</b>
<b>16-1</b>	<b>Foreign Exchange Markets, 439</b>	
16-1a	Institutional Use of Foreign Exchange Markets, 439	
16-1b	Exchange Rate Quotations, 440	
16-1c	Types of Exchange Rate Systems, 441	
16-1d	Eurozone Arrangement, 442	
16-1e	Abandoning the Euro, 443	
<b>16-2</b>	<b>Factors Affecting Exchange Rates, 443</b>	
16-2a	Differential Inflation Rates, 444	
16-2b	Differential Interest Rates, 444	
16-2c	Central Bank Intervention, 445	
<b>16-3</b>	<b>Forecasting Exchange Rates, 446</b>	
16-3a	Technical Forecasting, 447	
16-3b	Fundamental Forecasting, 447	
16-3c	Market-Based Forecasting, 447	
16-3d	Mixed Forecasting, 448	
<b>16-4</b>	<b>Foreign Exchange Derivatives, 448</b>	
16-4a	Forward Contracts, 448	
16-4b	Currency Futures Contracts, 449	
16-4c	Currency Swaps, 450	
16-4d	Currency Options Contracts, 450	
16-4e	Use of Foreign Exchange Derivatives for Hedging, 450	
16-4f	Use of Foreign Exchange Derivatives for Speculating, 451	
<b>16-5</b>	<b>International Arbitrage, 453</b>	
16-5a	Locational Arbitrage, 453	
16-5b	Triangular Arbitrage, 453	
16-5c	Covered Interest Arbitrage, 454	
	Appendix 16: Currency Option Pricing, 460	
	Part 5 Integrative Problem: Choosing among Derivative Securities, 464	
	Midterm Self-Exam, 466	
<b>PART 6:</b>	<b>Commercial Banking</b>	<b>473</b>
<b>17:</b>	<b>COMMERCIAL BANK OPERATIONS</b>	<b>475</b>
<b>17-1</b>	<b>Background on Commercial Banks, 475</b>	
17-1a	Bank Market Structure, 475	
<b>17-2</b>	<b>Bank Sources of Funds, 476</b>	
17-2a	Transaction Deposits, 477	
17-2b	Savings Deposits, 477	
17-2c	Time Deposits, 478	
17-2d	Money Market Deposit Accounts, 478	

- 17-2e Federal Funds Purchased, 478
- 17-2f Borrowing from the Federal Reserve Banks, 479
- 17-2g Repurchase Agreements, 479
- 17-2h Eurodollar Borrowings, 480
- 17-2i Bonds Issued by the Bank, 480
- 17-2j Bank Capital, 480
- 17-2k Distribution of Bank Sources of Funds, 481
- 17-2l Cash, 482
- 17-2m Bank Loans, 482
- 17-2n Investment in Securities, 486
- 17-2o Federal Funds Sold, 487
- 17-2p Repurchase Agreements, 487
- 17-2q Eurodollar Loans, 487
- 17-2r Fixed Assets, 487
- 17-2s Proprietary Trading, 487
- 17-2t Summary of Bank Uses of Funds, 488
- 17-3 Off-Balance Sheet Activities, 490**
  - 17-3a Loan Commitments, 490
  - 17-3b Standby Letters of Credit, 491
  - 17-3c Forward Contracts on Currencies, 491
  - 17-3d Interest Rate Swap Contracts, 491
  - 17-3e Credit Default Swap Contracts, 491
- 17-4 International Banking, 492**
  - 17-4a International Expansion, 492
  - 17-4b Impact of the Euro on Global Competition, 492
  - 17-4c International Exposure, 493

## **18: BANK REGULATION**

497

- 18-1 Background, 497**
- 18-2 Regulatory Structure, 497**
  - 18-2a Regulators, 498
  - 18-2b Regulation of Bank Ownership, 498
- 18-3 Regulation of Bank Operations, 498**
  - 18-3a Regulation of Deposit Insurance, 498
  - 18-3b Regulation of Deposits, 500
  - 18-3c Regulation of Bank Loans, 500
  - 18-3d Regulation of Bank Investment in Securities, 501
  - 18-3e Regulation of Securities Services, 501
  - 18-3f Regulation of Insurance Services, 502
  - 18-3g Regulation of Off-Balance Sheet Transactions, 503
  - 18-3h Regulation of the Accounting Process, 503
- 18-4 Regulation of Capital, 504**
  - 18-4a How Banks Satisfy Regulatory Requirements, 504
  - 18-4b Basel I Accord, 505
  - 18-4c Basel II Framework, 505
  - 18-4d Basel III Framework, 506
  - 18-4e Use of the VaR Method to Determine Capital Levels, 506
  - 18-4f Stress Tests Imposed to Determine Capital Levels, 507
  - 18-4g Government Infusion of Capital during the Credit Crisis, 507

**18-5 How Regulators Monitor Banks, 508**

- 18-5a CAMELS Ratings, 508
- 18-5b Corrective Action by Regulators, 511
- 18-5c Funding the Closure of Failing Banks, 511

**18-6 Government Rescue of Failing Banks, 511**

- 18-6a Argument for Government Rescue, 512
- 18-6b Argument against Government Rescue, 512
- 18-6c Government Rescue of Bear Stearns, 512
- 18-6d Failure of Lehman and Rescue of AIG, 513
- 18-6e Protests of Bank Bailouts, 513

**18-7 Financial Reform Act of 2010, 514**

- 18-7a Mortgage Origination, 514
- 18-7b Sales of Mortgage-Backed Securities, 514
- 18-7c Financial Stability Oversight Council, 514
- 18-7d Orderly Liquidation, 515
- 18-7e Consumer Financial Protection Bureau, 515
- 18-7f Limits on Bank Proprietary Trading, 515
- 18-7g Trading of Derivative Securities, 516

**18-8 Global Bank Regulations, 516****19: BANK MANAGEMENT**

521

**19-1 Bank Goals, Strategy, and Governance, 521**

- 19-1a Aligning Managerial Compensation with Bank Goals, 521
- 19-1b Bank Strategy, 522
- 19-1c Bank Governance by the Board of Directors, 522
- 19-1d Other Forms of Bank Governance, 523

**19-2 Managing Liquidity, 523**

- 19-2a Management of Liabilities, 523
- 19-2b Management of Money Market Securities, 524
- 19-2c Management of Loans, 524
- 19-2d Use of Securitization to Boost Liquidity, 524

**19-3 Managing Interest Rate Risk, 525**

- 19-3a Methods Used to Assess Interest Rate Risk, 525
- 19-3b Whether to Hedge Interest Rate Risk, 530
- 19-3c Methods Used to Reduce Interest Rate Risk, 532
- 19-3d International Interest Rate Risk, 535

**19-4 Managing Credit Risk, 535**

- 19-4a Measuring Credit Risk, 535
- 19-4b Trade-off between Credit Risk and Return, 536
- 19-4c Reducing Credit Risk, 537

**19-5 Managing Market Risk, 538**

- 19-5a Measuring Market Risk, 538
- 19-5b Methods Used to Reduce Market Risk, 539

**19-6 Integrated Bank Management, 539**

- 19-6a Application, 539

**19-7 Managing Risk of International Operations, 543**

- 19-7a Exchange Rate Risk, 543
- 19-7b Settlement Risk, 544

**20: BANK PERFORMANCE** 551**20-1 Valuation of a Commercial Bank, 551***20-1a Factors That Affect Cash Flows, 551**20-1b Factors That Affect the Required Rate of Return by Investors, 553**20-1c Impact of the Credit Crisis on Bank Valuations, 554***20-2 Assessing Bank Performance, 554***20-2a Interest Income and Expenses, 555**20-2b Noninterest Income and Expenses, 556***20-3 Evaluation of a Bank's ROA, 557***20-3a Reasons for a Low ROA, 558**20-3b Converting ROA to ROE, 559**20-3c Application, 560***Part 6 Integrative Problem: Forecasting Bank Performance, 566****PART 7: Nonbank Operations** 571**21: THRIFT OPERATIONS** 573**21-1 Background on Savings Institutions, 573***21-1a Ownership of Savings Institutions, 573**21-1b Regulation of Savings Institutions, 574***21-2 Sources and Uses of Funds, 575***21-2a Sources of Funds, 575**21-2b Uses of Funds, 575**21-2c Balance Sheet of Savings Institutions, 576**21-2d Interaction with Other Financial Institutions, 577**21-2e Participation in Financial Markets, 578***21-3 Valuation of a Savings Institution, 578***21-3a Factors That Affect Cash Flows, 579**21-3b Factors That Affect the Required Rate of Return, 580***21-4 Exposure to Risk, 580***21-4a Liquidity Risk, 581**21-4b Credit Risk, 581**21-4c Interest Rate Risk, 582***21-5 Management of Interest Rate Risk, 584***21-5a Adjustable-Rate Mortgages, 584**21-5b Interest Rate Futures Contracts, 584**21-5c Interest Rate Swaps, 584**21-5d Conclusions about Managing Interest Rate Risk, 585***21-6 Exposure of Savings Institutions to Crises, 585***21-6a Savings Institution Crisis in the Late 1980s, 585**21-6b Credit Crisis of 2008–2009, 586**21-6c Reform in Response to the Credit Crisis, 587***21-7 Credit Unions, 588***21-7a Ownership of Credit Unions, 588**21-7b Advantages and Disadvantages of Credit Unions, 588**21-7c Deposit Insurance for Credit Unions, 589**21-7d Regulatory Assessment of Credit Unions, 589**21-7e Credit Union Sources of Funds, 590**21-7f Credit Union Uses of Funds, 590**21-7g Exposure of Credit Unions to Risk, 590*

<b>22: FINANCE COMPANY OPERATIONS</b>	<b>597</b>
<b>22-1 Types of Finance Companies, 597</b>	
22-1a Consumer Finance Companies, 597	
22-1b Business Finance Companies, 597	
22-1c Captive Finance Subsidiaries, 598	
<b>22-2 Sources and Uses of Funds, 598</b>	
22-2a Sources of Funds, 598	
22-2b Uses of Finance Company Funds, 599	
22-2c Interaction with Other Financial Institutions, 601	
<b>22-3 Valuation of a Finance Company, 602</b>	
22-3a Factors That Affect Cash Flows, 602	
22-3b Factors That Affect the Required Rate of Return, 603	
<b>22-4 Exposure of Finance Companies to Risk, 604</b>	
22-4a Liquidity Risk, 604	
22-4b Interest Rate Risk, 605	
22-4c Credit Risk, 605	
<b>22-5 Multinational Finance Companies, 605</b>	
<b>23: MUTUAL FUND OPERATIONS</b>	<b>609</b>
<b>23-1 Background on Mutual Funds, 609</b>	
23-1a Pricing Shares of the Mutual Fund, 610	
23-1b Mutual Fund Distributions to Shareholders, 611	
23-1c Regulation of Mutual Funds, 611	
Using the Wall Street Journal: Mutual Fund Quotations, 612	
23-1d Management of Mutual Funds, 613	
23-1e Expenses Incurred by Mutual Fund Shareholders, 614	
23-1f Governance of Mutual Funds, 616	
23-1g Mutual Fund Categories, 617	
23-1h Stock Mutual Fund Categories, 618	
23-1i Bond Mutual Fund Categories, 619	
23-1j Asset Allocation Funds, 620	
23-1k Growth and Size of Mutual Funds, 620	
<b>23-2 Performance of Mutual Funds, 621</b>	
23-2a Valuation of Stock Mutual Funds, 621	
23-2b Valuation of Bond Mutual Funds, 623	
Using the Wall Street Journal: Performance of Mutual Funds, 624	
23-2c Performance from Diversifying among Funds, 624	
23-2d Ratings on Mutual Funds, 624	
23-2e Research on Mutual Fund Performance, 625	
<b>23-3 Money Market Funds, 625</b>	
23-3a Asset Composition of Money Market Funds, 627	
23-3b Risk of Money Market Funds, 627	
23-3c Management of Money Market Funds, 627	
<b>23-4 Other Types of Funds, 628</b>	
23-4a Closed-End Funds, 628	
23-4b Exchange-Traded Funds, 629	
23-4c Venture Capital Funds, 630	



Using the Wall Street Journal: Exchange-Traded Funds, 631

23-4d Private Equity Funds, 632

23-4e Hedge Funds, 633

23-4f Real Estate Investment Trusts, 636

## 24: SECURITIES OPERATIONS

641

### 24-1 Functions of Securities Firms, 641

24-1a Facilitating Stock Offerings, 641

24-1b Facilitating Bond Offerings, 643

24-1c Securitizing Mortgages, 645

24-1d Advising Corporations, 645

24-1e Financing for Corporations, 646

24-1f Providing Brokerage Services, 646

24-1g Operating Mutual Funds, 647

24-1h Proprietary Trading, 648

24-1i Summary of Services Provided, 648

24-1j Interaction with Other Financial Institutions, 649

24-1k Participation in Financial Markets, 650

24-1l Conflicts of Interest from Participation, 650

24-1m Expanding Functions Internationally, 651

### 24-2 Regulation of Securities Firms, 652

24-2a Stock Exchange Regulations, 652

24-2b Regulatory Events That Affected Securities Firms, 653

### 24-3 Valuation of a Securities Firm, 654

24-3a Factors That Affect Cash Flows, 655

24-3b Factors That Affect the Required Rate of Return, 655

### 24-4 Exposure of Securities Firms to Risk, 656

24-4a Market Risk, 656

24-4b Interest Rate Risk, 657

24-4c Credit Risk, 657

24-4d Exchange Rate Risk, 657

24-4e Impact of Financial Leverage on Exposure to Risk, 657

### 24-5 Impact of the Credit Crisis on Securities Firms, 658

24-5a Government Assistance to Bear Stearns, 658

24-5b Failure of Lehman Brothers, 660

24-5c Impact of the Crisis on Regulatory Reform, 661

## 25: INSURANCE AND PENSION FUND OPERATIONS

667

### 25-1 Background, 667

25-1a Determinants of Insurance Premiums, 667

25-1b Investments by Insurance Companies, 669

25-1c Regulation of Insurance Companies, 669

### 25-2 Life Insurance Operations, 671

25-2a Ownership, 671

25-2b Types of Life Insurance, 671

25-2c Sources of Funds, 672

25-2d Capital, 673

25-2e Uses of Funds, 673

25-2f Asset Management of Life Insurance Companies, 675

25-2g Interaction with Other Financial Institutions, 676

**25-3 Other Types of Insurance Operations, 677**

25-3a *Property and Casualty Insurance, 677*

25-3b *Health Care Insurance, 679*

25-3c *Business Insurance, 680*

25-3d *Bond Insurance, 680*

25-3e *Mortgage Insurance, 681*

**25-4 Exposure of Insurance Companies to Risk, 681**

25-4a *Interest Rate Risk, 682*

25-4b *Credit Risk, 682*

25-4c *Market Risk, 682*

25-4d *Liquidity Risk, 682*

25-4e *Exposure to Risk during the Credit Crisis, 682*

25-4f *Government Rescue of AIG, 683*

**25-5 Valuation of an Insurance Company, 683**

25-5a *Factors That Affect Cash Flows, 683*

25-5b *Factors That Affect the Required Rate of Return by Investors, 684*

25-5c *Indicators of Value and Performance, 684*

**25-6 Background on Pension Funds, 686**

25-6a *Public versus Private Pension Funds, 686*

25-6b *Defined-Benefit versus Defined-Contribution Plans, 686*

25-6c *Pension Fund Participation in Financial Markets, 688*

25-6d *Pension Regulations, 689*

**25-7 Pension Fund Management, 691**

25-7a *Management of Insured versus Trust Portfolios, 691*

25-7b *Management of Portfolio Risk, 692*

25-7c *Corporate Control by Pension Funds, 693*

**25-8 Performance of Pension Funds, 693**

25-8a *Pension Fund's Stock Portfolio Performance, 693*

25-8b *Pension Fund's Bond Portfolio Performance, 693*

25-8c *Performance Evaluation, 694*

25-8d *Performance of Pension Portfolio Managers, 695*

**Part 7 Integrative Problem: Assessing the Influence of Economic Conditions across a Financial Conglomerate's Units, 699**

**Final Self-Exam, 700**

**Appendix A: Comprehensive Project, 705**

**Appendix B: Using Excel to Conduct Analyses, 715**

**Glossary, 719**

**Index, 730**

# Preface

Financial markets finance much of the expenditures by corporations, governments, and individuals. Financial institutions are the key intermediaries in financial markets because they transfer funds from savers to the individuals, firms, or government agencies that need funds. *Financial Markets and Institutions*, 11th Edition, describes financial markets and the financial institutions that serve those markets. It provides a conceptual framework that can be used to understand why markets exist. Each type of financial market is described with a focus on the securities that are traded and the participation by financial institutions.

Today, many financial institutions offer all types of financial services, such as banking, securities services, mutual fund services, and insurance services. Each type of financial service is unique, however. Therefore, the discussion of financial services in this book is organized by type of financial service that can be offered by financial institutions.

Since the credit crisis, regulatory actions have been taken to prevent another crisis in the future. Accordingly, this text gives special attention to the impact of financial reform on each type of financial market and financial institution.

## INTENDED MARKET

This text is suitable for undergraduate and master's level courses in financial markets, or financial institutions. To maximize students' comprehension, some of the more difficult questions and problems should be assigned in addition to the special applications at the end of each chapter and the Comprehensive Project. A term paper on the credit crisis may also be a valuable exercise, and several possible topics for this paper are provided at the end of the first chapter.

## ORGANIZATION OF THE TEXT

Part 1 (Chapters 1 through 3) introduces the key financial markets and financial institutions, explains why interest rates change over time, and explains why yields vary among securities. Part 2 (Chapters 4 and 5) describes the functions of the Federal Reserve System (the Fed) and explains how its monetary policy influences interest rates and other economic conditions. Part 3 (Chapters 6 through 9) covers the major debt security markets, Part 4 (Chapters 10 through 12) describes equity securities markets, and Part 5 (Chapters 13 through 16) covers the derivative security markets. Each chapter in Parts 3 through 5 focuses on a particular market. The integration of each market with other markets is stressed throughout these chapters. Part 6 (Chapters 17 through 20) concentrates on commercial banking, and Part 7 (Chapters 21 through 25) covers all other types of financial services provided by financial institutions.

Courses that emphasize financial markets should focus on the first five parts (Chapters 1 through 16); however, some chapters in the section on commercial banking are also relevant. Courses that emphasize financial institutions and financial services should focus on Parts 1, 2, 6, and 7, although some background on securities markets (Parts 3, 4, and 5) may be helpful.

Professors may wish to focus on certain chapters of this book, and skip others, depending on the other courses available to their students. For example, if a course on derivative securities is commonly offered, Part 5 of this text may be ignored. Alternatively, if an investments course provides a thorough background on types of securities, Parts 3 and 4 can be given less attention.

Chapters can be rearranged without a loss in continuity. Regardless of the order in which chapters are studied, it is highly recommended that some questions and exercises from each chapter be assigned. These exercises may serve as a focal point for class discussion.

The credit crisis receives considerable emphasis in the mortgage markets chapter (Chapter 9) because it was primarily caused by activities in the mortgage market. The crisis has had an impact on every type of financial market and institution, however, so it is covered in each chapter as it applies to the contents of that chapter.

## COVERAGE OF MAJOR CONCEPTS AND EVENTS

Numerous concepts relating to recent events and current trends in financial markets are discussed throughout the chapters. These include the following:

- New laws applied to bond rating agencies
- Increased exposure of municipal bonds to default
- Facebook's IPO
- Performance of venture capital and private equity funding
- Government rescues of financial institutions during the credit crisis
- Credit default swaps
- Behavioral finance
- Emergence of private stock exchanges, such as SecondMarket and SharesPost
- Dark pools used to trade stocks
- Recent developments in insider trading
- New restrictions on proprietary trading by banks
- Occupy Wall Street protests
- Backdating of options
- Governance in financial markets
- The Fed's increasing role in financial markets
- Role of analysts
- Value-at-risk applications
- Asymmetric information
- Valuation of financial institutions
- Regulatory reform in financial services

Each chapter is self-contained, so professors can use classroom time to focus on the more complex concepts and rely on the text to cover the other concepts.

## FEATURES OF THE TEXT

The features of the text are as follows:

- **Part-Opening Diagram.** A diagram is provided at the beginning of each part to illustrate generally how the key concepts in that part are related.
- **Objectives.** A bulleted list at the beginning of each chapter identifies the key concepts in that chapter.



- **Examples.** Examples are provided to reinforce key concepts.
- **Financial Reform.** A Financial Reform icon in the margin indicates a discussion of financial reform as it applies to the topics covered in the chapter.
- **Global Aspects.** A Global Aspects icon in the margin indicates international coverage of the topic being discussed.
- **Summary.** A bulleted list at the end of each chapter summarizes the key concepts. This list corresponds to the list of objectives at the beginning of the chapter.
- **Point Counter-Point.** A controversial issue is introduced along with opposing arguments, and students are asked to determine which argument is correct and to explain why.
- **Questions and Applications.** The Questions and Applications section at the end of each chapter tests students' understanding of the key concepts and may serve as homework assignments or study aids in preparation for exams.
- **Interpreting Financial News.** At the end of each chapter, students are challenged to interpret comments made in the media about the chapter's key concepts. This gives students practice in interpreting announcements by the financial media.
- **Managing in Financial Markets.** At the end of each chapter, students are placed in the position of financial managers and must make decisions about specific situations related to the key concepts in that chapter.
- **Flow of Funds Exercise.** A running exercise is provided at the end of each chapter to illustrate how a manufacturing company relies on all types of financial markets and financial services provided by financial institutions.
- **Internet/Excel Exercises.** At the end of each chapter, there are exercises that introduce students to applicable information available on various websites, enable the application of Excel to related topics, or a combination of these. For example, the exercises allow students to assess yield curves, risk premiums, and stock volatility.
- **Problems.** Selected chapters include problems to test students' computational skills.
- **WSJ Exercise.** This exercise appears at the end of selected chapters and gives students an opportunity to apply information provided in the *Wall Street Journal* to specific concepts explained in that chapter.
- **Integrative Problems.** An integrative problem at the end of each part integrates the key concepts of chapters within that part.
- **Term Paper on the Credit Crisis.** Several topics for term papers on the credit crisis are suggested at the end of Chapter 1.
- **Comprehensive Project.** This project, found in Appendix A, requires students to apply real data to several key concepts described throughout the book.
- **Midterm and Final Self-Examinations.** At the end of Chapter 16, a midterm self-exam is offered to test students' knowledge of financial markets. At the end of Chapter 25, a final self-exam is offered to test students' knowledge of financial institutions. An answer key is provided so that students can evaluate their answers after they take the exam.

The concepts in each chapter can be reinforced by using one or more of the features just listed. Professors' use of the features will vary depending on the level of their students and the course focus. A course that focuses mostly on financial markets may emphasize tools such as the WSJ Exercises and Part 1 of the Comprehensive Project (on taking positions in securities and derivative instruments). In contrast, a course that focuses on financial institutions may assign an exercise in which students must review recent annual

reports (see Part 2 of the Comprehensive Project) to determine how a particular financial institution's performance is affected by its policies, industry regulations, and economic conditions. In addition, the Internet/Excel Exercises on financial institutions give students practice in assessing the operations and performance of financial institutions.

## SUPPLEMENTS TO THE TEXT

To access the instructor resources, go to [www.cengage.com/login](http://www.cengage.com/login), log in with your faculty account username and password, and use ISBN 9781133947875 to search for and add instructor resources to your account Bookshelf.

- **Instructor's Manual.** Revised by the author, the instructor's manual contains the chapter outline for each chapter and a summary of key concepts for discussion as well as answers to the end-of-chapter Questions and Problems.
- **Test Bank.** The expanded test bank, which has also been revised by the author, contains a large set of questions in multiple choice or true/false format, including content questions as well as problems.
- **Cognero™ Test Bank.** Cengage Learning Testing Powered by Cognero™ is a flexible, online system that allows you to author, edit, and manage test bank content from multiple Cengage Learning solutions; create multiple test versions in an instant; and deliver tests from your LMS, your classroom, or wherever you want. The Cognero™ Test Bank contains the same questions that are in the Microsoft® Word Test Bank. All question content is now tagged according to Tier I (Business Program Interdisciplinary Learning Outcomes) and Tier II (Finance-specific) standards topic, Bloom's Taxonomy, and difficulty level.
- **PowerPoint Slides.** The PowerPoint slides clarify content and provide a solid guide for student note-taking. In addition to the regular notes slides, a separate set of exhibit-only PPTs are also available.

## ADDITIONAL COURSE TOOLS

### Cengage Learning Custom Solutions

Whether you need print, digital, or hybrid course materials, Cengage Learning Custom Solutions can help you create your perfect learning solution. Draw from Cengage Learning's extensive library of texts and collections, add or create your own original work, and create customized media and technology to match your learning and course objectives. Our editorial team will work with you through each step, allowing you to concentrate on the most important thing—your students. Learn more about all our services at [www.cengage.com/custom](http://www.cengage.com/custom).

### Cengage Learning's Global Economic Watch

This online portal houses the most current and up-to-date content concerning the economic crisis and is your source for turning today's challenges into tomorrow's solutions. Organized by discipline, the GEW Resource Center offers the solutions instructors and students need in an easy-to-use format. Included are an overview and timeline of the historical events leading up to the crisis, links to the latest news and resources, discussion and testing content, an instructor feedback forum, and a Global Issues Database. Visit [www.cengage.com/thewatch](http://www.cengage.com/thewatch) for more information.

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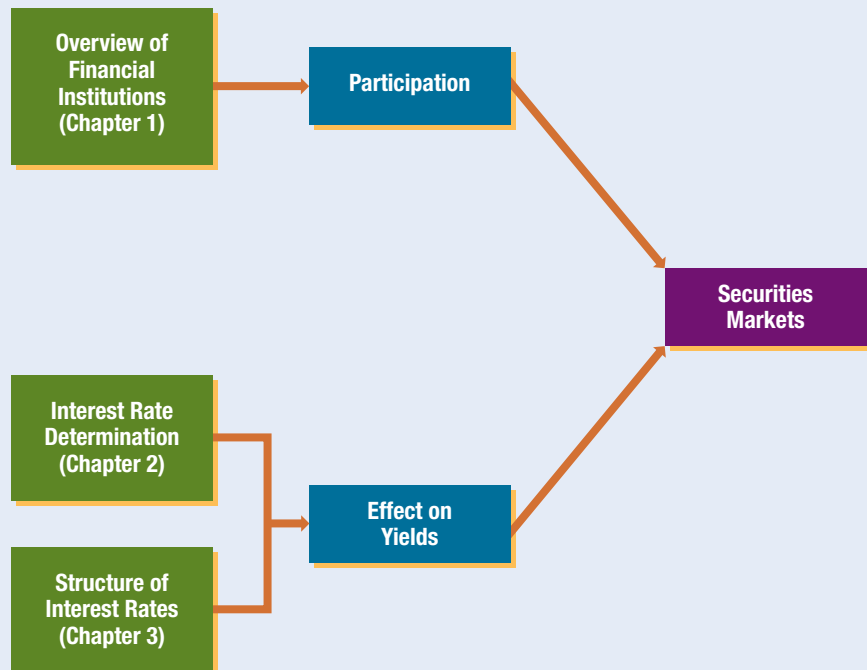
# About the Author

**Dr. Jeff Madura** is presently the SunTrust Bank Professor of Finance at Florida Atlantic University. He has written several successful finance texts, including *International Financial Management*. His research on financial markets and institutions has been published in numerous journals, including *Journal of Financial and Quantitative Analysis*; *Journal of Banking and Finance*; *Journal of Money, Credit and Banking*; *Financial Management*; *Journal of Financial Research*; *Journal of Financial Services Research*; and *Financial Review*. Dr. Madura has received multiple awards for excellence in teaching and research, and he has served as a consultant for international banks, securities firms, and other multinational corporations. He earned his B.S. and M.A. from Northern Illinois University and his D.B.A. from Florida State University. Dr. Madura has served as a director for the Southern Finance Association and Eastern Finance Association, and he is also former president of the Southern Finance Association.

# PART 1

## Overview of the Financial Environment

Part 1 of this book focuses on the flow of funds across financial markets, interest rates, and security prices. Chapter 1 introduces the key financial markets and the financial institutions that participate in those markets. Chapter 2 explains how various factors influence interest rates and how interest rate movements in turn affect the values of securities purchased by financial institutions. Chapter 3 identifies factors other than interest rates that influence security prices. Participants in financial markets use this information to value securities and make investment decisions within financial markets.





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# 1

## Role of Financial Markets and Institutions

### CHAPTER OBJECTIVES

The specific objectives of this chapter are to:

- describe the types of financial markets that facilitate the flow of funds,
- describe the types of securities traded within financial markets,
- describe the role of financial institutions within financial markets, and
- explain how financial institutions were exposed to the credit crisis.

#### EXAMPLE

A **financial market** is a market in which financial assets (securities) such as stocks and bonds can be purchased or sold. Funds are transferred in financial markets when one party purchases financial assets previously held by another party. Financial markets facilitate the flow of funds and thereby allow financing and investing by households, firms, and government agencies. This chapter provides some background on financial markets and on the financial institutions that participate in them.

### 1-1 ROLE OF FINANCIAL MARKETS

Financial markets transfer funds from those who have excess funds to those who need funds. They enable college students to obtain student loans, families to obtain mortgages, businesses to finance their growth, and governments to finance many of their expenditures. Many households and businesses with excess funds are willing to supply funds to financial markets because they earn a return on their investment. If funds were not supplied, the financial markets would not be able to transfer funds to those who need them.

Those participants who receive more money than they spend are referred to as **surplus units** (or investors). They provide their net savings to the financial markets. Those participants who spend more money than they receive are referred to as **deficit units**. They access funds from financial markets so that they can spend more money than they receive. Many individuals provide funds to financial markets in some periods and access funds in other periods.

College students are typically deficit units, as they often borrow from financial markets to support their education. After they obtain their degree, they earn more income than they spend and thus become surplus units by investing their excess funds. A few years later, they may become deficit units again by purchasing a home. At this stage, they may provide funds to and access funds from financial markets simultaneously. That is, they may periodically deposit savings in a financial institution while also borrowing a large amount of money from a financial institution to buy a home. ●

Many deficit units such as firms and government agencies access funds from financial markets by issuing **securities**, which represent a claim on the issuer. **Debt securities** represent debt (also called *credit*, or *borrowed funds*) incurred by the issuer. Deficit units that issue the debt securities are borrowers. The surplus units that purchase debt securities are creditors, and they receive interest on a periodic basis (such as every six months). Debt securities have a maturity date, at which time the surplus units can

redeem the securities in order to receive the principal (face value) from the deficit units that issued them.

**Equity securities** (also called *stocks*) represent equity or ownership in the firm. Some large businesses prefer to issue equity securities rather than debt securities when they need funds but might not be financially capable of making the periodic interest payments required for debt securities.

### 1-1a Accommodating Corporate Finance Needs

A key role of financial markets is to accommodate corporate finance activity. Corporate finance (also called financial management) involves corporate decisions such as how much funding to obtain and what types of securities to issue when financing operations. The financial markets serve as the mechanism whereby corporations (acting as deficit units) can obtain funds from investors (acting as surplus units).

### 1-1b Accommodating Investment Needs

Another key role of financial markets is accommodating surplus units who want to invest in either debt or equity securities. Investment management involves decisions by investors regarding how to invest their funds. The financial markets offer investors access to a wide variety of investment opportunities, including securities issued by the U.S. Treasury and government agencies as well as securities issued by corporations.

Financial institutions (discussed later in this chapter) serve as intermediaries within the financial markets. They channel funds from surplus units to deficit units. For example, they channel funds received from individuals to corporations. Thus they connect the investment management activity with the corporate finance activity, as shown in Exhibit 1.1. They also commonly serve as investors and channel their own funds to corporations.

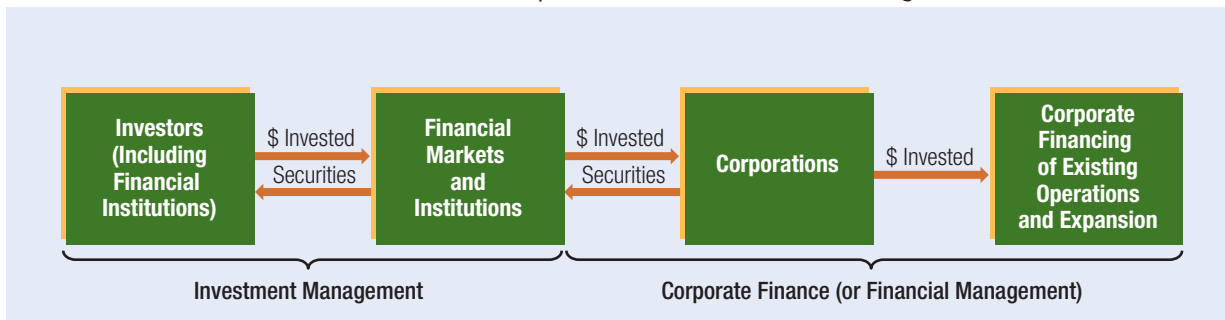
### 1-1c Primary versus Secondary Markets

**Primary markets** facilitate the issuance of new securities. **Secondary markets** facilitate the trading of existing securities, which allows for a change in the ownership of the securities. Many types of debt securities have a secondary market, so that investors who initially purchased them in the primary market do not have to hold them until maturity. Primary market transactions provide funds to the initial issuer of securities; secondary market transactions do not.

**EXAMPLE**

Last year, Riverto Co. had excess funds and invested in newly issued Treasury debt securities with a 10-year maturity. This year, it will need \$15 million to expand its operations. The company decided to sell its holdings of Treasury debt securities in the secondary market even though those

**Exhibit 1.1** How Financial Markets Facilitate Corporate Finance and Investment Management



securities will not mature for nine more years. It received \$5 million from the sale. In also issued its own debt securities in the primary market today in order to obtain an additional \$10 million. Riverto's debt securities have a 10-year maturity, so investors that purchase them can redeem them at maturity (in 10 years) or sell them before that time to other investors in the secondary market. ●

An important characteristic of securities that are traded in secondary markets is **liquidity**, which is the degree to which securities can easily be liquidated (sold) without a loss of value. Some securities have an active secondary market, meaning that there are many willing buyers and sellers of the security at a given moment in time. Investors prefer liquid securities so that they can easily sell the securities whenever they want (without a loss in value). If a security is illiquid, investors may not be able to find a willing buyer for it in the secondary market and may have to sell the security at a large discount just to attract a buyer.

Treasury securities are liquid because they are frequently issued by the Treasury, and there are many investors at any point in time who want to invest in them. Conversely, debt securities issued by a small firm may be illiquid, as there are not many investors who may want to invest in them. Thus investors who purchase these securities in the primary market may not be able to easily sell them in the secondary market.

## 1-2 SECURITIES TRADED IN FINANCIAL MARKETS

Securities can be classified as money market securities, capital market securities, or derivative securities.

### 1-2a Money Market Securities

**Money markets** facilitate the sale of short-term debt securities by deficit units to surplus units. The securities traded in this market are referred to as **money market securities**, which are debt securities that have a maturity of one year or less. These generally have a relatively high degree of liquidity, not only because of their short-term maturity but also because they are desirable to many investors and therefore commonly have an active secondary market. Money market securities tend to have a low expected return but also a low degree of credit (default) risk. Common types of money market securities include Treasury bills (issued by the U.S. Treasury), commercial paper (issued by corporations), and negotiable certificates of deposit (issued by depository institutions).

### 1-2b Capital Market Securities

Capital markets facilitate the sale of long-term securities by deficit units to surplus units. The securities traded in this market are referred to as **capital market securities**. Capital market securities are commonly issued to finance the purchase of capital assets, such as buildings, equipment, or machinery. Three common types of capital market securities are bonds, mortgages, and stocks, which are described in turn.

**Bonds** Bonds are long-term debt securities issued by the Treasury, government agencies, and corporations to finance their operations. They provide a return to investors in the form of interest income (coupon payments) every six months. Since bonds represent debt, they specify the amount and timing of interest and principal payments to investors who purchase them. At maturity, investors holding the debt securities are paid the principal. Bonds commonly have maturities of between 10 and 20 years.

Treasury bonds are perceived to be free from default risk because they are issued by the U.S. Treasury. In contrast, bonds issued by corporations are subject to default risk

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[www.investinginbonds.com](http://www.investinginbonds.com)

Data and other information about bonds.

because the issuer could default on its obligation to repay the debt. These bonds must offer a higher expected return than Treasury bonds in order to compensate investors for that default risk.

Bonds can be sold in the secondary market if investors do not want to hold them until maturity. Because the prices of debt securities change over time, they may be worthless when sold in the secondary market than when they were purchased.

***Mortgages*** Mortgages are long-term debt obligations created to finance the purchase of real estate. Residential mortgages are obtained by individuals and families to purchase homes. Financial institutions serve as lenders by providing residential mortgages in their role as a financial intermediary. They can pool deposits received from surplus units, and lend those funds to an individual who wants to purchase a home. Before granting mortgages, they assess the likelihood that the borrower will repay the loan based on certain criteria such as the borrower's income level relative to the value of the home. They offer prime mortgages to borrowers who qualify based on these criteria. The home serves as collateral in the event that the borrower is not able to make the mortgage payments.

Subprime mortgages are offered to some borrowers who do not have sufficient income to qualify for prime mortgages or who are unable to make a down payment. Subprime mortgages exhibit a higher risk of default, thus the lenders providing these mortgages charge a higher interest rate (and additional up-front fees) to compensate. Subprime mortgages received much attention in 2008 because of their high default rates, which led to the credit crisis. Many lenders are no longer willing to provide subprime mortgages, and recent regulations (described later in this chapter) raise the minimum qualifications necessary to obtain a mortgage.

Commercial mortgages are long-term debt obligations created to finance the purchase of commercial property. Real estate developers rely on commercial mortgages so they can build shopping centers, office buildings, or other facilities. Financial institutions serve as lenders by providing commercial mortgages. By channeling funds from surplus units (depositors) to real estate developers, they serve as a financial intermediary and facilitate the development of commercial real estate.

***Mortgage-Backed Securities*** Mortgage-backed securities are debt obligations representing claims on a package of mortgages. There are many forms of mortgage-backed securities. In their simplest form, the investors who purchase these securities receive monthly payments that are made by the homeowners on the mortgages backing the securities.

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**EXAMPLE**

Mountain Savings Bank originates 100 residential mortgages for home buyers and will service the mortgages by processing the monthly payments. However, the bank does not want to use its own funds to finance the mortgages. It issues mortgage-backed securities that represent this package of mortgages to eight financial institutions that are willing to purchase all of these securities. Each month, when Mountain Savings Bank receives interest and principal payments on the mortgages, it passes those payments on to the eight financial institutions that purchased the mortgage-backed securities and thereby provided the financing to the homeowners. If some of the homeowners default on their payments, the payments, and thus the return on investment earned by the financial institutions that purchased the mortgage-backed securities, will be reduced. The securities they purchased are backed (collateralized) by the mortgages.

In many cases, the financial institution that originates the mortgage is not accustomed to the process of issuing mortgage-backed securities. If Mountain Savings Bank is unfamiliar with the process, another financial institution may participate by bundling Mountain's 100 mortgages with mortgages originated by other institutions. Then the financial institution issues mortgage-backed



securities that represent all the mortgages in the bundle. Thus any investor that purchases these mortgage-backed securities is partially financing the 100 mortgages at Mountain Savings Bank and all the other mortgages in the bundle that are backing these securities. ●

As housing prices increased in the 2004–2006 period, many financial institutions used their funds to purchase mortgage-backed securities, some of which represented bundles of subprime mortgages. These financial institutions incorrectly presumed that the homes would serve as sufficient collateral if the mortgages defaulted. In 2008, many subprime mortgages defaulted and home prices plummeted, which meant that the collateral was not adequate to cover the credit provided. Consequently, the values of mortgage-backed securities also plummeted, and the financial institutions holding these securities experienced major losses.

**Stocks** Stocks (or equity securities) represent partial ownership in the corporations that issue them. They are classified as capital market securities because they have no maturity and therefore serve as a long-term source of funds. Investors who purchase stocks (referred to as stockholders) issued by a corporation in the primary market can sell the stocks to other investors at any time in the secondary market. However, stocks of some corporations are more liquid than stocks of others. More than a million shares of stocks of large corporations are traded in the secondary market on any given day, as there are many investors who are willing to buy them. Stocks of small corporations are less liquid, because the secondary market is not as active.

Some corporations provide income to their stockholders by distributing a portion of their quarterly earnings in the form of dividends. Other corporations retain and reinvest all of their earnings in their operations, which increase their growth potential.

As corporations grow and increase in value, the value of their stock increases; investors can then earn a capital gain from selling the stock for a higher price than they paid for it. Thus, investors can earn a return from stocks in the form of periodic dividends (if there are any) and in the form a capital gain when they sell the stock. However, stocks are subject to risk because their future prices are uncertain. Their prices commonly decline when the firm performs poorly, resulting in negative returns to investors.

## 1-2c Derivative Securities

In addition to money market and capital market securities, derivative securities are also traded in financial markets. **Derivative securities** are financial contracts whose values are derived from the values of underlying assets (such as debt securities or equity securities). Many derivative securities enable investors to engage in speculation and risk management.

**Speculation** Derivative securities allow an investor to speculate on movements in the value of the underlying assets without having to purchase those assets. Some derivative securities allow investors to benefit from an increase in the value of the underlying assets, whereas others allow investors to benefit from a decrease in the assets' value. Investors who speculate in derivative contracts can achieve higher returns than if they had speculated in the underlying assets, but they are also exposed to higher risk.

**Risk Management** Derivative securities can be used in a manner that will generate gains if the value of the underlying assets declines. Consequently, financial institutions and other firms can use derivative securities to adjust the risk of their existing investments in securities. If a firm maintains investments in bonds, it can take specific positions in derivative securities that will generate gains if bond values decline. In this way,

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[www.cboe.com](http://www.cboe.com)  
Information about  
derivative securities.

derivative securities can be used to reduce a firm's risk. The loss on the bonds is offset by the gains on these derivative securities.

## 1-2d Valuation of Securities

Each type of security generates a unique stream of expected cash flows to investors. The valuation of a security is measured as the present value of its expected cash flows, discounted at a rate that reflects the uncertainty surrounding the cash flows.

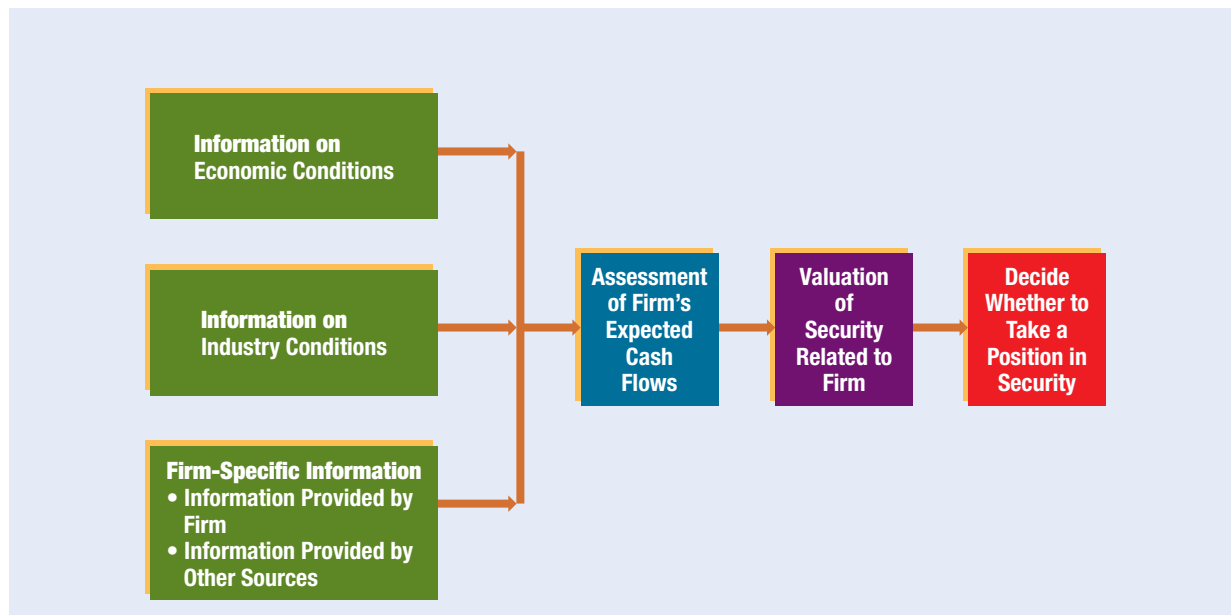
Debt securities are easier to value because they promise to investors specific payments (interest and principal) until they mature. The stream of cash flows generated by stocks is more difficult to estimate because some stocks do not pay dividends, and so investors receive cash flow only when they sell the stock. All investors sell the stock at different times. Thus some investors choose to value a stock by valuing the company and then dividing that value by the number of shares of stock.

**Impact of Information on Valuation** Investors can attempt to estimate the future cash flows that they will receive by obtaining information that may influence a security's future cash flows. The valuation process is illustrated in Exhibit 1.2.

Some investors rely mostly on economic or industry information to value a security, whereas others rely more on published opinions about the firm's management. When investors receive new information about a security that clearly indicates the likelihood of higher cash flows or less uncertainty surrounding the cash flows, they revise their valuations of that security upward. As a result, investors increase the demand for the security. In addition, investors that previously purchased that security and were planning to sell the security in the secondary market may decide not to sell. This results in a smaller supply of that security for sale (by investors who had previously purchased it) in the secondary market. Thus the market price of the security rises to a new equilibrium level.

Conversely, when investors receive unfavorable information, they reduce the expected cash flows or increase the discount rate used in valuation. The valuations of the security

**Exhibit 1.2** Use of Information to Make Investment Decisions



are revised downward, which results in a lower demand and an increase in the supply of that security for sale in the secondary market. Consequently, there is a decline in the equilibrium price.

In an **efficient market**, securities are rationally priced. If a security is clearly undervalued based on public information, some investors will capitalize on the discrepancy by purchasing that security. This strong demand for the security will push the security's price higher until the discrepancy no longer exists. The investors who recognized the discrepancy will be rewarded with higher returns on their investment. Their actions to capitalize on valuation discrepancies typically push security prices toward their proper price levels, based on the information that is available.

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[finance.yahoo.com](http://finance.yahoo.com)  
Market quotations and overview of financial market activity.

**Impact of the Internet on Valuation** The Internet has improved the valuation of securities in several ways. Prices of securities are quoted online and can be obtained at any given moment by investors. For some securities, investors can track the actual sequence of transactions. Because much more information about the firms that issue securities is available online, securities can be priced more accurately. Furthermore, orders to buy or sell many types of securities can be submitted online, which expedites the adjustment in security prices to new information.

**Impact of Behavioral Finance on Valuation** In some cases, a security may be mispriced because of the psychology involved in the decision making. **Behavioral finance** is the application of psychology to make financial decisions. It offers a reason why markets are not always efficient.

### EXAMPLE

When Facebook issued stock to the public in May 2012, many critics suggested that the initial high stock price was influenced by market hype rather than fundamentals (such as its expected cash flows). Some of Facebook's customers may invest in Facebook's stock because they commonly use Facebook's services, without really considering whether the stock price was appropriate. Facebook's stock price declined by about 50 percent in a few months as the hype in the stock market wore off. ●

Behavioral finance can sometimes explain the movements of a security's price or even of the entire stock market. In some periods, investors seem to be excessively optimistic, and their stock-buying frenzy can push the prices of the entire stock market higher. This leads to a stock price bubble that bursts once investors consider fundamental characteristics (such as a firm's cash flows) rather than hype when valuing a stock.

**Uncertainty Surrounding Valuation of Securities** Even if markets are efficient, the valuation of a firm's security is subject to much uncertainty because investors have limited information available to value that security. Furthermore, the return from investing in a security over a particular period is typically uncertain because the cash flows to be received by investors over that period is uncertain. The higher the degree of uncertainty, the higher is the risk from investing in that security. From the perspective of an investor who purchases a security, risk represents the potential deviation of the security's actual return from what was expected. For any given type of security, risk levels among the issuers of that security can vary.

### EXAMPLE

Nike stock provides cash flows to investors in the form of quarterly dividends and when an investor sells the stock. Both the future dividends and the future stock price are uncertain. Thus the cash flows that Nike stock will provide to investors over a future period are uncertain, which means that the return from investing in Nike stock over that period is uncertain.